

Date:8th October, 2024

The Manager **BSE** Limited

Corporate Relationship Department, 1<sup>st</sup> Floor, New Trading Ring, Rotunda Building Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400 001

The Manager **National Stock Exchange of India Limited** 

Listing Department Exchange Plaza 5th Floor, Plot no C/1, G Block Bandra Kurla Complex Bandra (E), Mumbai – 400 051

**Scrip Code: 543990 Symbol: SIGNATURE** 

**Subject: Press Release** 

Dear Sir/Madam,

Pursuant to the provisions of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith a copy of Press Release in relation to Key operational Performance of the Company for the H1FY25.

Kindly take the above information on your record.

Thanking You,

For SIGNATUREGLOBAL (INDIA) LIMITED

**RAVI AGGARWAL** MANAGING DIRECTOR

Encl:A/a



## Signature Global Achieves Record INR 59.0 billion Pre-Sales in H1FY25 with 217% YoY Growth

- Achieves 184% YoY growth in Q2FY25 with INR 27.8 billion Pre-Sales despite Shradhh period
- Sales realization for H1 FY25 significantly **grown to INR 13,379 per sq. ft.** compared to **INR 11,762 per sq. ft.** in FY24
- Collections for H1 FY25 rose 60% to INR 21.3 billion compared to INR 13.3 billion in H1 FY24
- Company's net debt **stood at INR 10.2 billion** in H1FY25, reduced from **INR 11.6 billion** in FY24

New Delhi, October 8th, 2024: Signature Global (BSE: 543990 | NSE: SIGNATURE), amongst the leading real estate development companies in India with a well-established brand in Delhi-NCR, has reported its best-ever half-year pre-sales with INR 59.0 billion in H1FY25, reflecting an impressive 217% growth year-on-year. With these pre-sales' performance, the company has already achieved 59% of its sales guidance of INR 100 billion for FY25. These strong pre-sales performance was driven by the successful launch of a mid-income housing project in Sohna, South Gurugram, and a large group housing project on SPR Road, Gurugram. Despite the "Shradhh" period, Q2FY25 pre-sales amounted to INR 27.8 billion, a 184% increase against the Q2FY 24.

The Company's collections in H1 FY25 grew by 60% to INR 21.3 billion. Net debt stood at INR 10.2 billion at the end of H1 FY25 in comparison to INR 11.6 billion as at the end of FY24.

Below are the operational highlights for the quarter ended September 30, 2024.

Particulars	Q2FY25	Q2FY24	Q1FY25	YoY(%)	QoQ(%)	H1FY25	H1FY24	YoY(%)	FY24
Pre-sales	27.8	9.8	31.2	184%	(11%)	59.0	18.6	217%	72.7
-No. of units	1,053	1,062	968	(1%)	9%	2,021	1,956	3%	4,619
-Area (mn.Sq.ft.)	2.38	0.98	2.03	143%	17%	4.41	1.90	132%	6.18
Collections	9.2	7.2	12.1	28%	(24%)	21.3	13.3	60%	31.1
Net Debt	10.2					10.2			11.6



Commenting on the company's performance, Mr. Pradeep Kumar Aggarwal, Chairman and Whole- Time Director, said "We feel both humbled and elated by our operational growth, which is the result of our team's commitment to efficiency and thoughtful expansion. We're also excited about how our investments in innovation are making us stronger. As we move forward, we're confident in maintaining this momentum and building on our shared achievements.

Our resilience in the face of market fluctuations underscores the strength of our business model and our ability to adapt to evolving industry dynamics. As we scale new heights, we remain dedicated to enhancing shareholder value and driving sustainable growth. Our focus on premium and mid-housing projects, strategic land acquisitions, and the introduction of new customer-centric initiatives will ensure we stay ahead of the curve. We are well-positioned to seize emerging opportunities and further reinforce Signature Global's leadership in the sector."

## **About Signature Global (India) Ltd:**

Signature Global, a leading real estate development company in India, is reshaping the housing market in northern India. Initially established as a key player in affordable housing, the company is now broadening its scope by focusing towards the premium and mid-housing segment, with a strong emphasis on quality execution, value creation, reliability, and adherence to global standards.

Supported by prominent investors like Nomura, HDFC, IFC, Standard Chartered, Bandhan MF, and Kotak, Signature Global upholds high standards of corporate governance. The company employs a disciplined land acquisition strategy, typically launching projects within 18 months of acquisition. The Company has so far delivered 11 million sq. ft. of housing area and boasts a robust pipeline of approximately 32.2 million sq. ft. of saleable area in our forthcoming projects along with 16.4 million sq. ft. of ongoing projects, set for execution over the next 2-3 years. In FY24, Signature Global achieved sales bookings of ₹72.7 billion and reported a sales CAGR of 62% from FY21 to FY24. The company projects sales of ₹100 billion in FY25 and ₹ 38 billion of revenue recognition.

## Disclaimer:

The statements, are as on date and may contain forward-looking statements like the words "believe", "expect", "anticipate", "intend", "plan", "estimate", "project", "will", "may", "targeting" and similar expressions regarding the financial position, business strategy, plans, targets and objectives of the Company. Such forward-looking statements involve known and unknown risks which may cause actual results, performance or achievements to be materially different from results or achievements expressed or implied.



The risks and uncertainties interalia, relating to these statements include (i) cash flow projections, (ii) industry and market conditions; (iii) ability to manage growth; (iv) competition; (v) government policies and regulations; (vi) obtaining regulatory approvals; (vii) domestic & international economic conditions such as interest rate & currency exchange fluctuations; (viii) political, economic, legal and social conditions in India/elsewhere; (ix) technological advances; (x) claims and concerns about product safety and efficacy; (xi) domestic and foreign healthcare reforms; (xii) Inability to build production capacity; (xiii) unavailability of rawmaterials and failure to gain market acceptance. The Company shall not have any responsibility or liability whatsoever for any loss howsoever arising from this presentation or its contents or otherwise arising in connection therewith.

## For Further information, please contact:

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