

Date: 7th April, 2024

The Manager **BSE Limited**

Corporate Relationship Department, 1st Floor, New Trading Ring, Rotunda Building Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400 001

Scrip Code: 543990

The Manager

National Stock Exchange of India Limited

Listing Department Exchange Plaza 5th Floor, Plot no C/1, G Block Bandra Kurla Complex Bandra (E), Mumbai – 400 051

Symbol: SIGNATURE

Sub: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations")

Dear Sir/Madam,

We would like you to take note of our **Key Operational updates for 4QFY24 & FY24**:

- a) **Pre-Sales:** We have achieved Q4FY24 pre-sales for **INR 41.4 bn**, our best quarterly performance, up **240%** on YoY basis. For FY 24, pre-sales have registered a growth of **112%** to **INR 72.7 bn** from INR 34.3 bn, once again our best annual pre-sales performance, thus exceeding our FY24 guidance of INR 45.0 bn.
- b) Sales realization: Average Sales realization has significantly grown to ~INR 11,762 per sq.ft in FY24 versus INR 7,886 per sq.ft. in FY23. The Company forayed into premium housing with the successful launch of a large group housing project in Gurugram during Q4 2024.
- c) Collections: Collections were INR 10.1 bn for Q4FY24, registered a growth of 72% YoY basis. For FY24, collections grew 62% to INR 31.1 bn, thus exceeding our FY24 guidance of INR 29.0 bn.
- d) **Net Debt:** Our net debt stood at INR 11.6 bn at the end of FY24 in comparison to INR 10.9 bn in FY23. The increase in net debt is due to significant addition to our land portfolio during the current financial year.

Performance Summary:

Amount (in billion)

Particulars	Q4FY24	Q4FY23	YoY(%)	FY24	FY23	YoY(%)
Pre-sales	41.4	12.2	239.51%	72.7	34.3	111.88%
- No. of units	1,484	1,399	6.08%	4,619	4,512	2.37%
-Area (mn. Sq. ft.)	2.98	1.41	111.35%	6.18	4.35	42.07%
Collections	10.1	5.9	71.71%	31.1	19.2	61.78%
Net Debt	-	-	-	11.6	10.9	-

Aforesaid nos. are provisional, subject to audit.

Kindly take the above information on record.

For SIGNATUREGLOBAL (INDIA) LIMITED

RAVI AGGARWAL MANAGING DIRECTOR