

The Manager
BSE Limited
 Corporate Relationship
 Department, 1st Floor, New Trading
 Ring, Rotunda Building
 Phiroze Jeejeebhoy Towers,
 Dalal Street, Mumbai 400 001
Scrip Code : 543990

The Manager
National Stock Exchange of India Limited
 Listing Department
 Exchange Plaza
 5th Floor, Plot no C/1, G Block
 Bandra Kurla Complex
 Bandra (E), Mumbai – 400 051
Symbol : SIGNATURE

Date: 7th January 2025

Sub: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“Listing Regulations”)

Dear Sir/Madam,

We would like you to take note of our **Key Operational updates for Q3FY25:**

- Pre-Sales:** Company has **achieved best ever 9 months** Pre-sales, i.e. **INR 86.7 bn in 9MFY25** showing a **growth of 178%** on YoY basis, **showing achievement of 87% on the guidance** of INR 100 bn for FY25. For the quarter, Pre-sales were steady at 27.7 bn, almost the same as the previous quarter but a 120% growth year on year.
- Sales realization:** Average Sales realization stood at **INR 12,565 per sq. ft** in 9MFY25 versus INR 11,762 per sq. ft. in FY24. Average Sales realization stood at **INR 11,124 per sq. ft** in Q3FY25 versus INR 11,762 per sq. ft. in FY24. As we had communicated in the previous quarter, sales realization normalized to what is our core area of operation, the mid income and premium segment.
- Collections:** Company has **achieved best ever 9MFY25 Collections**, i.e. **INR 32.1 bn** for 9MFY25, registered a **growth of 54%** YoY basis. Collection for Q3FY25 was **INR 10.8 bn which is also best ever** company has achieved till now.
- Net Debt:** Our net debt **reduced to INR 7.2 bn** at the end of 9MFY25 in comparison to INR 11.6 bn at end of FY24 reflects strong operating surplus and cash liquidity in the company.

“We remain more than comfortable on our guidance in each of the operating metrics: pre-sales, collections and net debt.”

Performance Summary:

Amount (Rs. in billion)

| Particulars | Q3FY25 | Q3FY24 | Q2FY25 | YoY(%) | QoQ(%) | 9MFY25 | 9MFY24 | 9Mo9M(%) | FY24 |
|-------------------|--------|--------|--------|--------|--------|--------|--------|----------|-------|
| Pre-sales | 27.7 | 12.6 | 27.8 | 120% | 0% | 86.7 | 31.2 | 178% | 72.7 |
| -No. of units | 1,518 | 1,179 | 1,053 | 29% | 44% | 3,539 | 3,135 | 13% | 4,619 |
| -Area (mn.Sq.ft.) | 2.49 | 1.31 | 2.38 | 90% | 5% | 6.90 | 3.20 | 116% | 6.18 |
| Collections | 10.8 | 7.7 | 9.2 | 40% | 17% | 32.1 | 20.9 | 54% | 31.1 |
| Net Debt | 7.2 | | | | | 7.2 | | | 11.6 |

*Aforesaid nos. are provisional, Subject to Audit

Kindly take the above information on record.

For SIGNATUREGLOBAL (INDIA) LIMITED

RAVI AGGARWAL
MANAGING DIRECTOR

SIGNATUREGLOBAL (INDIA) LIMITED
 CIN: L70100DL2000PLC104787

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